

GREETINGS MANAGERS, EPIC ADMINISTRATORS, AND TRAINERS



Happy Summer Everyone! We are in the 'Dog Days of Summer' in coastal North Carolina. We hope you are cool wherever you are spending your long summer days. We are sending our 2nd quarter Newsletter to update you on the latest happenings. This newsletter covers DiSC and Five Behavior products as well as EPIC administration of Sub-Accounts. Our hope is this information supports you in reaching your training and talent management goals.

DISC® CATALYST™

Catalyst Group Feature Updated – New Group Continua



In April, we announced new functionality was being added to the Group Feature on the DiSC Catalyst Platform. These enhancements are now available. Specifically, the new Group functions allow catalyst users to create eight continua, i.e., scales, displaying opposing behavioral attributes for all members of the same team that have DiSC® catalyst reports. This functionality is ideal for facilitators that teach DiSC principles for in-tact work teams.

To help you visualize using the Group Functionality, we have created a short video. Click the link to view. <http://teamforresults.com/newsletter-2q23-updates/>

To access the Group feature on your Catalyst Platform, simply logon to the Platform [catalyst.everythingdisc.com] and click on the *Your Groups* link on the left menu bar.

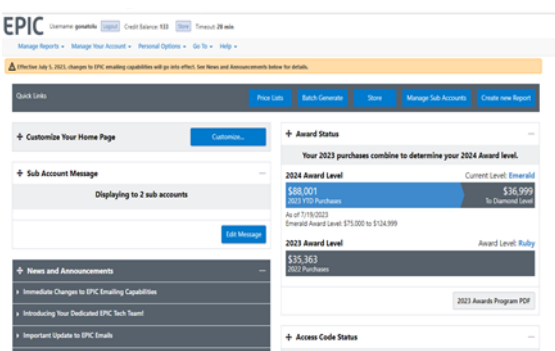
There is no additional charge for learners or facilitators to access the new functionalities. DiSC kit holders can download the new **Your Group Facilitation Module** for free using our download web link at <https://register.everythingdisc.com/>. Also click the update link above to view a worksheet we developed in-house for our client-training incorporating the Group Feature.

Next, look for a new announcement (email) later this month directly from Wiley announcing even more functionality for the Group feature. We are excited to see the continued R&D investment Wiley is making in the DiSC Catalyst Platform. Many more exciting functionalities are in the pipeline positioning the Catalyst

Platform as a premier flagship for interpersonal skills self-assessments. We encourage our clients to leverage this innovation to elevate and refresh their own course offerings.

EPIC EMAILS

Changes impacting EPIC Emailing Capabilities



On July 5, Wiley implemented changes to its EPIC Emailing capabilities that impacts all sub-account holders. These changes were necessary to address numerous cases where EPIC Administrators and learners did not receive emails being sent through EPIC. While this did not impact all clients, a significant numbers of clients have experienced this issue.

Wiley has informed us that its Tier Two Technical Support Teams are addressing the issue as top priority. Their investigation has concluded that the wiley-epic.com email domain used for sending all emails from EPIC had been flagged by Microsoft. This means that any email being sent from EPIC to individuals within organizations using Microsoft, Office365, Live, MSN, or Hotmail were directly sent to 'spam' or caught in sophisticated email screening systems, and therefore, not reaching the intended recipient. Wiley has been working actively with Microsoft, and this issue was resolved on Thursday, June 29. However, Microsoft has several different email products, so it may take some time for all of them to be updated.

The Wiley Team is still working to upgrade email security standards to safeguard against this happening in the future. As security standards have evolved, we need to evolve our email practices to safeguard against this happening again. In the interim, to ensure our shared business is not further impacted, Wiley has taken the following steps pertaining to EPIC's email capabilities effective July 5, 2023:

- 1. Temporary pause on adding Custom Messages to access code emails**
- 2. Limit on Resend Login Information feature**
- 3. Removal of capability to email Sub Account Administrators**

NOTE: *News and Announcements* section of your sub-account will continue to provide up-to-date, urgent announcements you need to know.

RECERTIFICATION – DISC PRACTITIONER

DiSC Certification Upgrade Program - Available

A blue rectangular box with a black border containing the text "DiSC® Certification Upgrade Program" in white, sans-serif font.

Additionally, we have gotten several client requests for Wiley to offer a 'Refresher Certification Course' for trainers who previously completed their DiSC Certification prior to Catalyst add-ons. We are happy to report that Wiley listened to the feedback and the course is now available to our clients.

The Everything DiSC Workplace Certification Upgrade Program prepares practitioners previously certified in Everything DiSC Workplace® or Management to deliver DiSC® experiences using the Catalyst platform. The course will prepare facilitators with the tools and insight to deliver customized training sessions incorporating the new Catalyst Platform.

The recertification course will be one week and will include independent work and live facilitated sessions. Most participants will need to commit ~10 hours to this course, including independent work and two live Wiley facilitated sessions. There will be certification testing at the conclusion.

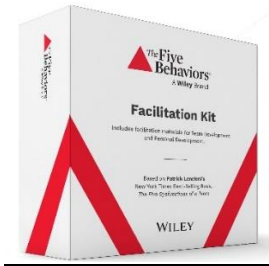
The course price for a single registrant is \$995 and Wiley requires that each registrant has a DiSC Facilitation Kit. We will always seek to structure the most favorable pricing based on volume purchases when multiple people sign-up. All pricing will align with our GSA Schedule. To learn more about this program, click here: <http://teamforresults.com/newsletter-2q23-updates/>.

Updated FAQ Document for DiSC® on Catalysts™

Click here to obtain a copy of the latest update: <http://teamforresults.com/newsletter-2q23-updates/>. This latest update from Wiley became available in May 2023.

FIVE BEHAVIOR®

Five Behaviors® Combined Personal and Team Development Kits Available Now



We are excited to share that The Five Behaviors® Personal Development and Team Development training offerings are available together in one facilitation kit for the first time ever. This solution provides training to help consultants and facilitators shape a culture of teamwork among its members creating more cohesive teams to drives results.

The new combined kit includes:

- 1. Personal Development for building a culture of teamwork starting at the individual level**
 - *Half-day facilitation guide with videos and activities*
- 2. Team Development for building more cohesive in-tact teams**
 - ***Flexible Facilitation:*** *Choose the One-Day Facilitation Program or Three-Day Facilitation Program guides with videos and activities*

Existing 5B kit holders can access both solutions with the updated content via the product registration site. There is no charge to update your kit though you will need your kit's registration number to complete the download. Contact us if you need assistance finding your number.



Recall from our 1st Quarter Newsletter that a new Five Behavior Certification Course is now available. The course is only two-weeks long versus the 6-week accreditation course. Consult our previous newsletter for additional information.

Our newsletters are available on our website at TeamForResults.com. You can also [click here to download a copy of the brochure](#).

Of course, contact us if you are interested in having staff participate in a session. Schedule for upcoming sessions are shown later in this newsletter.

ON-DEMAND TRAINING VIDEOS

Micro-Learning Video Tutorials for Facilitators

We continue to provide training video links for both DiSC Catalyst and Five Behaviors. These tutorials are valuable to in-house trainers, instructional designers and managers:

- https://players.brightcove.net/3742124946001/9nSDyV0A5_default/index.html?playlistId=1716689891830464316
- https://players.brightcove.net/3742124946001/zYtjbgkOT_default/index.html?playlistId=1726226481155067837
- <http://teamforresults.com/newsletter-2q23-updates/> [previews the Group Continua feature]

EPIC ADMINISTRATION: SUB-ACCOUNT OWNERS

EPIC Credits and Supplies



Let us know when you need to order EPIC Credits. As always, we will continue to honor prices associated with multi-year awards. Likewise, we will provide our clients requesting a single order our deepest discount using our GSA pricing. If you email us to submit your order, please include your sub-account number so we will deposit the EPIC credits appropriately. We target processing new EPIC orders

within 24 hours of receipt.

Facilitation kits, DiSC paper booklets and other classroom aides supporting your trainers are also offered through our [GSA Catalogue](#) [GS-10F-0275S] via the GSA e-Library. When ordering the facilitation kit, you now have the option to download the kit from Wiley's website allowing new trainers immediate access to the kit. This downloadable option is also ideal for agencies with policies against using external drives on their network. Products requiring shipment are typically delivered within 3-5 business days.

CERTIFICATIONS AND CLIENT SHOWCASES

Upcoming Class Schedule

For easy reference, we are providing a list of upcoming classes over the next several months in the tables below. We hope this will be helpful for planning purposes. Contact us if you want to register your trainers for a certification class and to obtain pricing information. Discounts are available for multiple attendees. Recall also that trainers can earn SHRM or CPTD recertification credits for most classes.



Everything DiSC® Certified Practitioner

First, the Everything DiSC® Certified Practitioner Certification is your best resource to gain foundational knowledge and tools for facilitating Everything DiSC® training. This course allows you the flexibility of self-paced learning, paired with three live 90-minute, virtual instructor-led classroom sessions facilitated by Wiley's expert trainers.

DiSC Certification and Client Showcase Sessions

As many of you know, the certification classes fill quickly. The demand has been particularly high for the virtual certification classes. It is exciting to see so many trainers complete their certification. We list all sessions below however as of this newsletter publication, some of those classes may have been filled already. If however, your desire is for one already filled, let us know and we will wait-list you. Contact us to discuss pricing and to complete registration.

Note:

- The trainer will need an Everything DiSC Catalyst Facilitation Kit to complete certification. This Wiley policy is a change from earlier when you only needed access to a kit. We offer bundled pricing when both are purchased and volume discounts when multiple trainers sign-up.
- Client Showcases are complimentary for our clients. They provide a preview of an assessment accompanied with ideas to integrate within a training session. All sessions are facilitated by Wiley personnel and are typically 60 minutes long. Call or send us an email to get registered.

SESSION	DATE	NOTES
Certification: Everything DiSC	Aug 4, 8, 10, 15, 17	1:00 pm – 3:00 pm CT
Certification: Everything DiSC	Aug 7, 9, 11, 16, 18	9:00 am – 11:00 pm CT
Certification: Everything DiSC	Aug 17, 21, 23, 28, 30	2:00 pm – 4:00 pm CT
Certification: Everything DiSC	Aug 18, 22, 24, 29, 31	1:00 pm – 3:00 pm CT
Certification: Everything DiSC	Sept 7, 11, 13, 18, 20	2:00 pm – 4:00 pm CT
Certification: Everything DiSC	Sept 8, 12, 14, 19, 21	10:00 am – 12 noon CT
Certification: Everything DiSC	Sept 22, 26, 28, Oct 3, 5	9:00 am – 11:00 pm CT
Certification: Everything DiSC	Sept 22, 26, 28, Oct 3, 5	1:00 pm – 3:00 pm CT
Certification: Everything DiSC	Oct 5, 9, 11, 16, 18	1:00 pm – 3:00 pm CT
Certification: Everything DiSC	Oct 9, 11, 13, 18, 20	9:00 am – 11:00 pm CT
Certification: Everything DiSC	Oct 20, 24, 26, 31, Nov 2	10:00 am – 12 noon CT

Certification: Everything DiSC	Oct 20, 24, 26, 31, Nov 2	2:00 pm – 4:00 pm CT
Certification: Everything DiSC	Nov 3, 7, 9, 14, 16	9:00 am – 11:00 pm CT
Certification: Everything DiSC	Nov 3, 7, 9, 14, 16	1:00 pm – 3:00 pm CT
Certification: Everything DiSC	Nov 23, 27, 29, Dec 4, 6	1:00 pm – 3:00 pm CT
Certification: Everything DiSC	Nov 27, 29, Dec 1, 6, 8	9:00 am – 11:00 pm CT
Certification: Everything DiSC	Dec 8, 12, 14, 19, 21	10:00 am – 12 noon CT
Certification: Everything DiSC	Dec 8, 12, 14, 19, 21	2:00 pm – 4:00 pm CT
Certification: Everything DiSC	Jan 5, 9, 11, 16, 18	1:00 pm – 3:00 pm CT
Certification: Everything DiSC	Jan 8, 10, 12, 17, 19	9:00 am – 11:00 pm CT
Certification: Everything DiSC	Jan 19, 23, 25, 30, Feb 1	10:00 am – 12 noon CT
Certification: Everything DiSC	Jan 19, 23, 25, 30, Feb 1	2:00 pm – 4:00 pm CT

Five Behaviors® Certification Course

The new Five Behaviors® Certification Course became available this spring. This new certification replaces the Five Behaviors Accreditation course. The new course will prepare facilitators to deliver Five Behaviors learning experiences that help build cohesive teams. The certification will include training for the individual learner and team facilitation to help support team culture.

[Click here to download a copy of the brochure.](#)

All classes have vacancies. Contact us to discuss pricing and to complete registration.

SESSION	DATE	NOTES
Certification: Five Behaviors	Aug 21, 23, 25, 30, Sept 1	9:00 am – 11:00 pm CT
Certification: Five Behaviors	Sept 21, 25, 27, Oct 2, 4	2:00 pm – 4:00 pm CT
Certification: Five Behaviors	Oct 19, 23, 25, 30, Nov 1	1:00 pm – 3:00 pm CT
Certification: Five Behaviors	Nov 24, 28, 30, Jan 5, 7	9:00 am – 11:00 pm CT
Certification: Five Behaviors	Jan 8, 10, 12, 17, 19	10:00 am – 12:00pm CT

Virtual Showcase Event - August 10th for DiSC® Catalyst Platform

Think of our showcase seminar event as an executive briefing of a profile or product offering. This is a quick way for your training personnel to assess the 'fit' of the assessment or product for their internal curriculum / course offerings. We welcome meeting with you following the event to address questions you may have. These events are always complimentary and sometimes include a free assessment following attendance.

We invite you to be our guest to the DiSC Catalyst showcase scheduled for August 10th starting at 12:00 EST. The showcase will be facilitated by Wiley's personnel and will highlight the Everything DiSC on Catalyst learning experience, including a demo of the Catalyst Platform. Email us if you want to register for this event.

CLOSING



"Thank You" for being our client. It is an honor to serve you. We are always happy to have a phone consultation if you would like to explore any of the assessments for fit to support an in-house training program or questions related to any of the products. We look forward to hearing from you. Stay safe and enjoy your Summer!

Contact Us



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