

GREETINGS MANAGERS, EPIC ADMINISTRATORS, AND TRAINERS



Happy Spring Everyone!

We hope you are looking forward to the transition to a new season. And with that, we know that spring time is always a busy time for facilitating classes before the vacation season kicks in. We are sending our 1st Quarter newsletter. It covers updates to DiSC® and Five Behavior products as well as EPIC Administration for Sub-Accounts. We are hopeful it will provide insights to support your learning and development goals.

WHAT'S NEW

DNV-GL CERTIFICATION



We have exciting news on the efficacy of Everything DiSC®. Wiley announced recently that the DNV-GL Certification for Everything DiSC Workplace® in English has been *renewed* in the United States and the United Kingdom for another five years!

What is the DNV-GL Certification, you might ask?

Actually, it is a pretty big deal in the land of training development and human resources! The European Federation of Psychologists' Association (EFPA) has developed a widely used standard for reviewing psychological tests—which helps organizations, practitioners, and learners make informed decisions about the quality and efficacy of an assessment. And the DNV-GL, an accredited body, has certified the compliance of our assessment to the EFPA's standard.

[Click here for DNV-GL Certification full report.](#)

PRICE INCREASE - EPIC CREDITS AND SUPPLIES

EPIC Administration: Sub-Account owners



Now for the not so exciting news. In February, Wiley announced a **price increase will be applied to EPIC credits effective July 1, 2024**. Wiley states *"It [price increase] will enable us to continue investing in the development of new features, ensure product reliability, and provide ... clients with a seamless user experience."*

The table below shows the retail pricing which reflects the increase.

Product	Current MSRP	New MSRP *	MRS GSA Price **
EPIC Credits	\$5.40	\$6.00	\$4.35

* Effective July 1, 2024

** Most Favorable Customer (MFC) Pricing negotiated with GSA for Government Agencies.

At this time, MRS will not pass on this price increase. As always, we will continue to honor prices associated with our multi-year contract awards.

Regarding **Facilitation Kits and Certification Courses**, no price increases are planned. Click on the link below to access our full product line and pricing information via our [MRS GSA Products and Pricing](#)

If the link does not work, copy the link below in your browser; next, select Services from the drop-down menu and type Management Resource Services in the search bar. Next, click on our catalogue.



Join us in New Orleans. We are proud to say Wiley will be a Platinum sponsor hosting a super booth in the EXPO showroom during the ATD International Conference! That means, Everything DiSC® will be on prominent display at the conference in New Orleans on May 19-22! Find us at booth #2309 and stop by to say hello! Also, gain access to the EXPO showroom for FREE.

Just let me know you will be attending and I will register you for as a guest—a saving of \$150 per person! There will also be an invitation-only Networking Event. Again, I can register you for these events if you let me know ahead of time.

MRS RECOGNIZED



We are thrilled to share our latest news. In 2023, we received [Diamond Award Status from Wiley & Sons](#), the highest level award afforded to Authorized Partners for excellence in servicing EPIC Account Holders. We want to thank our clients—you—because we needed you to achieve this extinguish accomplishment.

Also, we received a special invitation to attend Wiley's 40th Anniversary Award Summit in Minneapolis, Minnesota in October 2024. This memorable event will

celebrate our journey with Wiley and toast our Diamond Award Recipient achievements. Also during the 2-day conference we will gain new insights for the vision for the future of DiSC® assessment innovations. We can't wait to share the outcomes of this special event with you in the fall. Stay-tuned!

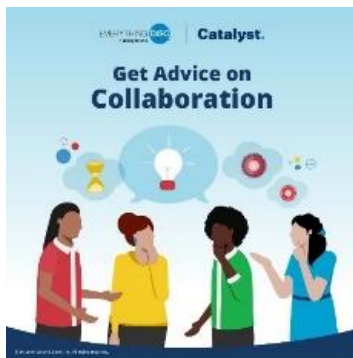
DISC® ON CATALYST™ UPDATES

WILEY ANNUAL CONFERENCE – APRIL 5TH, 6TH AND 8TH

At the annual conference, Wiley announced feature-enhancements in the pipeline for DiSC Catalyst™. Our initial reaction was Wiley has fully positioned DiSC® Catalyst™ as its flagship product for delivering DiSC® assessments by devoting 100% of new R&D dollars to DiSC® on Catalyst™. The new development will focus primarily on two areas:

- 1) Making the information on the platform more readily accessible and user-friendly to all learner types/styles.

NEW FEATURE ADDED



The newest feature-*Get Advice*-- provides direct access to practical strategies learners can apply to manage 'just in time' situations when interacting with colleagues in day-to-day situations. The feature highlights strategies for Connecting, Collaborating, Getting buy-in, and Managing tension. Look for new strategies to be added over time.

Note, the Get Advice feature does not present new information but rather provides a reformatting (streamlining) of existing information on the Catalyst platform to more easily access the materials.

This feature was created based on user survey feedback. Click the link below to access your Catalyst Platform and review the feature.

<https://catalyst.everythingdisc.com/login>

- 2) Introducing administrator functionality on the Catalyst™ Platform.

CATALYST™ ADMINISTRATION FUNCTIONALITY COMING



Regarding adding Catalyst™ functionality for system administrators, the big question authorized partners wanted to know during the annual conference is will administrator functions on the EPIC Platform be going away? I'm not sure that question got fully answered but the response is "certainly, not know" though administrative tasks will be migrated over to Catalyst.

For example, moving a learner between organizations will be easier (at least according to Wiley) than it is today on the EPIC Platform. Stay-tuned for what functionality will migrate.

It will likely be completed in phases. We expected phase I to be released in the fall of 2024.

- 3) Beta Testing Opportunity

Wiley announced it is ready to move into the beta testing phase for the new Catalyst Administration functionality. If you would like to have your administrators participate in the beta program, let me know by

sending an email. I will add your name to the potentials list. Wiley will ask that you be willing to share feedback through client surveys and probably participate on one 30-minute conference call. This is a great opportunity to influence future feature development.

VIRTUAL SHOWCASE



Wiley will host a virtual showcase event titled: Navigating Change: A Manager's Guide to Leading the Way.

The Everything DiSC ® profile will be highlighted.

- April 17
- May 20
- June 26

Send us an email if you want to register for the event.

FIVE BEHAVIOR® TEAM SOLUTION



The 5B team development solution is ideal for an organization seeking to enhance teamwork and collaboration starting with the individual team member and then the team. The Five Behaviors® model consist of modules on Trust, Conflict, Commitment, Accountability, and Results.

This program is designed for intact work teams and provides a more in-depth discussion on team interactions. Consider our team's solution for your clients who are ready to go to next level in assessing team dynamics (including

challenges) and outlining action plans for continual team development. Wiley began offering its streamlined 5-Behaviors certification in February 2023. Facilitator feedback is excellent! Consider certifying some of your trainers in the 5-Behaviors Program.

[Click here for a more detailed description of 5 Behaviors](#)

Contact us if you want to register in an upcoming session. Also let us know if you are interested in joining a virtual showcase. Showcases are free for our clients and hosted periodically. We can alert you when a session is posted. Currently, no showcases are on the schedule.

ON-DEMAND MICRO-LEARNING RESOURCES

Visit our web page for on-demand resources--video tutorials, latest FAQ documents (released in May 2023) for Everything DiSC and 5-Behaviors, etc. These resources are provided to support your facilitators. New materials will be added as they become available.

- I. [Click here for our On-Demand Micro Learning Video Tutorials](#)
- II. [Click here for the latest Updated FAQ Document for Catalyst Platform](#)

VIRTUAL CERTIFICATIONS

Upcoming Course Schedule

For easy reference, we are providing an abbreviated list of upcoming course dates. Discounts are available for multiple attendees. Recall also that trainers can earn SHRM or CPTD recertification credits for most classes.



Everything DiSC® Certified Practitioner Certification

First, the Everything DiSC® Certified Practitioner Certification is your best resource to gain foundational knowledge and tools for facilitating Everything DiSC® training.

[Click here to download a copy of the brochure](#)

[Click here to see a 3-minute video on certification](#)

Note: The trainer will need an Everything DiSC Catalyst Facilitation Kit to complete certification. This Wiley policy is a change from earlier when you only needed access to a kit. We offer bundled pricing when both are purchased and volume discounts when multiple trainers sign-up. Download the [brochure for a complete list of class dates](#).

Contact us if you want to register your trainers for a certification class and to obtain pricing information.

SESSION	DATE	NOTES
Certification: Everything DiSC®	Apr 19, 23, 25, 30, May 2	9:00 am – 11:00 pm CT
Certification: Everything DiSC®	Apr 19, 23, 25, 30, May 2	1:00 pm – 3:00 pm CT
Certification: Everything DiSC®	May 3, 7, 9, 14, 16	2:00 pm – 4:00 pm CT
Certification: Everything DiSC®	May 6, 8, 10, 15, 17	10:00 am – 12 noon CT
Certification: Everything DiSC®	May 20, 22, 24, 29, 31	9:00 am – 11:00 am CT
Certification: Everything DiSC®	May 20, 22, 24, 29, 31	10:00 am – 12 noon CT
Certification: Everything DiSC®	May 30, June 3, 5, 10, 12	2:00 pm – 4:00 pm CT
Certification: Everything DiSC®	May 31, June 4, 6, 11, 13	10:00 am – 12 noon CT
Certification: Everything DiSC®	June 14, 18, 20, 25, 27	10:00 am – 12 noon CT
Certification: Everything DiSC®	June 14, 18, 20, 25, 27	1:00 pm – 3:00 pm CT

Five Behaviors® Certification Course

The new Five Behaviors® Certification Course came on live last spring. The new course will prepare facilitators to deliver Five Behaviors learning experiences that help build cohesive teams. The certification will include training for the individual learner and team facilitation to support team development.

[Click here to download a copy of the brochure](#)

All classes have vacancies. Contact us to discuss pricing and to complete registration.

SESSION	DATE	NOTES
Certification: Five Behaviors	May 3, 7, 9, 14, 16	10:00 am – 12:00pm CT
Certification: Five Behaviors	June 3, 5, 7, 12, 14	10:00 am – 12:00pm CT

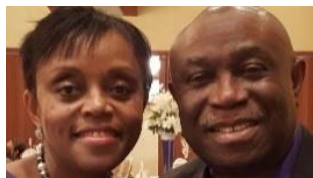
CLOSING



“Thank You” for being our client over the years. It is an honor to serve you. We always welcome phone consultations if you would like to explore any of the assessments for fit to support an in-house training program or questions related to any of the products or certification courses. We look forward to hearing from you.

Have a wonderful spring season!

Contact Us



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