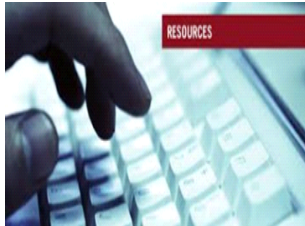


GREETINGS MANAGERS, EPIC ADMINISTRATORS, AND TRAINERS



Happy Spring, Everyone! We are sending our 1stQtr 2025 newsletter. This is a *special edition* release to cover Wiley's new product launch: **Everything DiSC® Worksmart**. We hope you use this information to evaluate its relevancy to your Learning and Development programs.

PRODUCT LAUNCH - EVERYTHING DiSC® WORKSMART



WHAT IS IT?

Worksmart is a set of five targeted learning modules designed to help *managers* apply DiSC® principles to everyday interpersonal interactions and challenges. Worksmart builds on Everything DiSC® Workplace's foundational learning, helping managers apply personalized DiSC® insights to daily team interactions. The goal is to **help managers develop and put into practice the concrete skills needed every day in their leadership roles.**

The modules are short experiential learning experiences to support management skill-building. The modules connect the Everything DiSC® concepts to a management topic, for example, the "Giving Constructive Feedback" module. The modules can be incorporated within an existing course or used as a follow-on workshop in your curriculum. The Everything DiSC® Worksmart Management Modules are:

Worksmart Management Modules	Availability
Empowering Direct Reports Giving Constructive Feedback	May
Conflict Management Motivating Direct Reports Change Management	August 31

We see this launch as evolutionary in how Wiley will release new products in the future. These changes allow trainers to facilitate training sessions directly from the Catalyst Platform. This represents the clearest signal yet from Wiley on how it is transitioning Catalyst to be its premier platform for all things DiSC®. And, we

learned at our annual conference that Wiley is currently working to integrate the facilitative materials onto third party platforms starting with MS Teams® and later Adobe, AWS, etc. We will provide dates once these become available with the anticipation that Teams will be released the latter half of 2025.

PRODUCT LAUNCH DETAILS

1. The launch will include five Worksmart management modules. Two of the management modules, **Empowering Direct Reports and Giving Constructive Feedback**, will be available on the Catalyst Platform in May. The exact date is to be announced by Wiley. The remaining three management modules will be available by late summer, likely August 1st. Wiley is allowing us to pre-announce the release now and to give you early access to test-drive the materials for one module. We encourage you to preview the module—Empowering Direct Reports--by **downloading a complimentary copy** of the facilitator. Click the link below to download the materials. Feel free to integrate the materials into a live session or host internal sessions with team members.

<https://teamforresults.com/1q2025-newsletter-new-product-edition/>

Also newsworthy is that once the product launches, all materials required for a session will be available directly from the DiSC Catalyst Platform, including the facilitator guides and learner materials. If you purchased a DiSC Facilitation Kit, you would simply need to update your kit(s) via a weblink at no additional cost. Once updated, you will access all materials from your Catalyst Platform. ***Note, we will send a notice alerting you when the upgrade is available.***

PRICING

Pre-Launch Materials (Facilitation)

First, there is **no cost to use the pre-launch facilitative materials noted above to host sessions**. These materials will be available only until Wiley officially releases the two modules sometime in May. Hence, the window is limited if you want to take advantage of these materials. We encourage you to [download](#) them now, especially if you do not have a kit.

Post-Launch Learner Materials

Here is a bit of good news on managing costs while evaluating the modules after the May launch. First, EPIC Credits will be the currency used to purchase the learner supplements and the set of five supplements will cost 20 EPIC credits. Two of the five supplements will be available in May and the three remaining supplements in August. Under this special promotion, learners will then get the remaining three supplements when they become available late summer for **no additional cost**. The promotional period will run May through July 31, 2025.

REGISTER FOR WORKSMART WEBINARS

To support on-boarding for the new learning modules, a series of webinars will be available to you. We (MRS) will host some client events and Wiley personnel will host some as well. Listed below are dates and event venues for the hosting:

- MRS Hosted Worksmart Showcase - Empowering Direct Reports. We will host a client webinar on May 14th to preview the Empowering Direct Reports modules and host a Q&A session. [Email me to register for this session.](#)
- Wiley Hosted Webinar - Worksmart Module – Why Feedback Fails: Guiding Managers through Constructive Communication. Dr. Mark Scullard at Wiley will host several webinar sessions to preview the second Worksmart module on May 5, June 12, and July 22. There is no limitation on the number of attendees so encourage all trainers to attend that may engage in management training. [Email me to request registration](#) to attend a live the session.

Note: all registrants will automatically receive a video link of the session that you can watch later should your schedule change or if you are unable to attend via the Zoom platform.

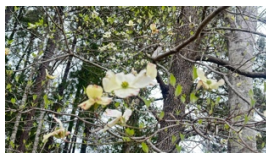
EPIC ADMINISTRATOR'S PLATFORM



Let me share the good news first. We have not received notification that Wiley will issue a price increase for EPIC credits. We did, however, receive notification that EPIC sub-accounts will increase from 45 credits to 55 credits effective May 1st.

Let us know when you need to purchase EPIC credits. As always, we will continue to honor prices associated with multi-year contract awards. Likewise, we will provide clients requesting a single order with our deepest allowable discount using our GSA pricing. We work hard to guarantee depositing EPIC credits into your account within 24 hours of order completion.

CLOSING



We hope you see relevance of the new Worksmart products for your L&D programs. Also, we hope you join one of the upcoming webinars mentioned earlier. We look forward to hearing your feedback. “Thank You” for being our client over the years. It is an honor to serve you. Happy Spring and Stay Well!



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