

GREETINGS MANAGERS, EPIC ADMINISTRATORS, AND TRAINERS

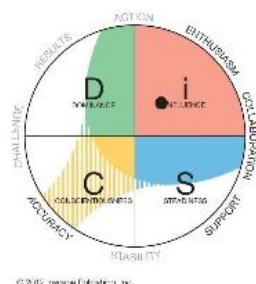


We hope everyone continues to be well as the nation fights the pandemic. Together, we are USA Strong. Our 3rd Quarter Newsletter is composed primarily of video resources.

We are sharing resources for your existing applications and for the new DiSC® on Catalyst platform.

VIDEOS TO SUPPORT ONLINE TRAINING - EVERYTHING DiSC AND 5 BEHAVIORS

<http://teamforresults.com/everything-disc-video-resources/>



We are providing videos in a new format to support online training. These videos complement the existing Everything DiSC® and 5 Behaviors applications (facilitation kits) you have previously purchased.

A key benefit for providing these videos are to allow trainers to facilitate their training sessions virtually by using the video links to support their programs during COVID-19. Most important, these video links perform much better in a virtual environment than the earlier resources provided with your facilitation kits, i.e., thumb drives.

These video resources will be available through December 31, 2020, at no additional cost. There may be a small charge to access these links starting in January 2021; we will keep you posted though we are lobbying that this will not be the case. We encourage you to start using these resources now to enhance your online training sessions.

The video links are provided for the following Everything DiSC® and 5-Behaviors Products:

- ✓ **Workplace**
- ✓ **Conflict**
- ✓ **Agile EQ**
- ✓ **Management**
- ✓ **5-Behaviors of a Functional Team**

EVERYTHING DiSC WORKPLACE ON CATALYST SOLUTION

Now we will transition to the new product announcement: *DiSC Workplace on Catalyst Platform*. As you know from our 2QTR Newsletter, this new solution was introduced in July through a pilot program. We are excited to share with you in this newsletter video tutorials and resources to onboard your trainers to Catalyst. We also want to thank those who are currently participating in the pilot program. It is always great to have our clients help shape the final outcome of a new product; the official release is targeted for later this year.

Upgrade Everything DiSC Workplace Facilitation Kit to Include Catalyst Materials

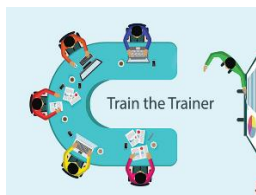
If you haven't done so, we encourage you to upgrade your DiSC Workplace Facilitation Kits now to get the new Catalyst Training materials. These materials are free for all Workplace kits you have purchased. Click on this link to complete the upgrade.

<https://register.everythingdisc.com/>

Note, you will need the serial number for each kit you upgrade. We know this information may not be at your fingertips because of the work from home order many are under. If you do not know your serial numbers, send us an email authorizing us to request this information from Wiley. We are happy to support you to complete this step.

Video Tutorials -- DiSC on Catalyst Training for Trainers

<https://teamforresults.com/disc-on-catalyst-training-tutorials/>

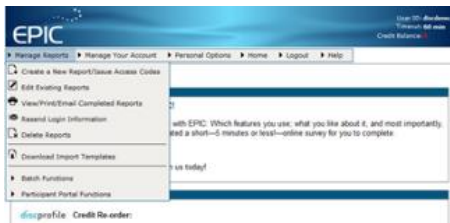


We have developed a web page to onboard your trainers. This *DiSC on Catalyst Training Tutorials* web page contains on-demand training for clients preparing to integrate DiSC Workplace training using the Catalyst Platform. The Catalyst Platform was announced by Wiley & Sons in July 2020 to support clients who are transitioning their traditional classroom training to a platform supporting virtual/online and on-demand offerings. Tutorials on this page are categorized by a single topic area allowing trainers and facilitators to learn in small snippets. We recommend trainers complete all the tutorials over time to build their knowledge thereby maximizing the benefits and functionality provided through this platform. Three tutorials are provided:

- Assign a Catalyst Access Code (Using your EPIC Subaccount)
- Walk-Through of the Catalyst Platform
- Preview of the Facilitation Guide

Revisit this page periodically for updates and new tutorials.

Tutorial #1 – Assign a Catalyst Access Code



This tutorial provides instructions for EPIC administrators and trainers to assign access codes for the new DiSC on Catalyst assessment. You will be given two scenarios. The first is to assign a new access code to a learner who has not previously taken the

DiSC Workplace assessment.

The second scenario is for a learner who has previously completed the Workplace assessment. The previous workplace report will be reserved and the learner will respond to a shorter survey. Note, the learner's initial dot on the DiSC map will not change.

Tutorial #2 – Walk-Through of the Catalyst Platform



The video provides a detailed walkthrough of the catalyst platform using the Everything DiSC Workplace Report. You will learn how to access the platform and key navigation tidbits to move about the platform. Note, over time additional Everything DiSC products, i.e., management, conflict, etc., will be added to the Catalyst Platform enabling products to be available to learners using a digitized/online format.

Tutorial #3 - Preview of the Facilitation Guide



This video provides a preview of the Facilitation Guide. You will learn how to quickly navigate the guide to set up a timed agenda, review learning modules, identify learning activities and locate the video links embedded in the guide.



CATALYST RESOURCE PAGE

<https://teamforresults.com/disc-catalyst-resources/>

We have created a resource page as a one-stop shop to find key resources to support onboarding our clients to Catalyst. We will update the page as new information becomes available, including when new applications are added to the Catalyst platform. Currently there are various job aids, best practices, FAQs, etc.

EPIC SUB-ACCOUNT

The Everything DiSC Workplace® on Catalyst™ has been added to your EPIC subaccount. These are available for your trainers now. Visit the job aid on the resource link above to learn the delta for assigning this assessment.

EPIC Credits

Let us know when you need to order additional EPIC credits, facilitator kits, certification classes or other products. We target processing new orders within 24-48 hours

Client Questions

We received a number of questions on the new Catalyst product which we have addressed throughout this newsletter. Also, we have had lots of requests on how to upgrade to the new Catalyst materials. We also included a section in this newsletter to address how to upgrade your kits. Of course, let us know if you have additional questions.

UPCOMING CLASS SCHEDULE



For easy reference, we are providing a list of upcoming classes over the next several months in the tables below. We hope this will be helpful for planning purposes. To access the most recent availability of Everything DiSC classes, **click the link below then pull down to the bottom of the web page** to see the current list of classes. Contact us if you want to register your trainers for a certification class and to obtain pricing information. Discounts are available for multiple attendees. Recall also that trainers can earn SHRM or CPLP recertification credits for most classes.

<https://www.everythingdisc.com/managementresourceservices>

DiSC Certification Sessions



As many of you know, the certification classes have filled quickly. The demand has been particularly high for the virtual certification classes. It is exciting to see so many trainers complete their certification. We only have a small quantity of seats available for fall classes which are shown below. We encourage you to sign up early to get the time you prefer. Contact us to complete registration. Note, the schedule for 2021 is not published yet. I will notify you when this schedule becomes available.

SESSION	DATE	NOTES
Virtual On-Line Certification: Everything DiSC Workplace	September 8, 22, 29, & October 6	9:00 am – 10:30 am CST. Additional details will be sent upon registration
Virtual On-Line Certification: Everything DiSC Workplace	September 8, 22, 29 & October 6	1:00 pm – 2:30 pm CST. Additional details will be sent upon registration
Virtual On-Line Certification: Everything DiSC Workplace	October 6, 20, 27 & November 3	2:00 pm – 3:30 pm CST. Additional details will be sent upon registration
Virtual On-Line Certification: Everything DiSC Workplace	October 27, November 10, 17 & 24	9:00 am – 10:30 am CST. Additional details will be sent upon registration
Virtual On-Line Certification: Everything DiSC Workplace	October 27, November 10, 17 & 24	1:00 pm – 2:30 pm CST. Additional details will be sent upon registration
Virtual On-Line Certification: Everything DiSC Workplace	November 17, December 1, 8 & 15	2:00 pm – 3:30 pm CST. Additional details will be sent upon registration

5 Behaviors Team Accreditation Training

Accreditation training is an intensive five-week virtual learning course to prepare your in-house facilitators and training consultants to more effectively lead The Five Behaviors of a Cohesive Team® program. This team development program is based on the 5 Behaviors of a Dysfunctional Team Book by Patrick Lencioni. Again, contact us if you want to register or have questions about implementing the program.

SESSION	DATE	NOTES
Instructor - Led Virtual Classroom : The Five Behaviors™ Facilitator Accreditation	September 4, 11, 18, 25, October 2 & 9	1:00 pm – 2:30 pm CST Additional details will be sent upon registration
Instructor - Led Virtual Classroom : The Five Behaviors™ Facilitator Accreditation	November 10, 17, 24, December 1, 8 & 15	9:00 am – 10:30 am CST Additional details will be sent upon registration

Training Showcases

First, if you haven't taken advantage of the virtual training showcases, I encourage you to join a session as my guest. This is a great opportunity for L&D Managers and trainers to experience products and assess if they are right for your agency without having to leave your office. And, another benefit is you get to take a complimentary assessment so you can experience it for yourself. Contact us to register for an upcoming session. The showcases are typically 60 minutes.

Virtual Showcases:		
Agility Starts with Developing EQ	September 10	2:00 pm – 3:00 pm CST
Agility Starts with Developing EQ	October 6	11:00 am – 12:00 pm CST

In closing, let us know if there are particular topics you want us to add to the newsletter. Also, we are always happy to have a phone consultation if you would like to explore any of the assessments for fit to support an in-house training program or questions related to the EPIC platform. We look forward to hearing from you.

Contact Us

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