

GREETINGS EPIC ACCOUNT ADMINISTRATORS AND MANAGERS



This is our 4th and final EPIC Newsletter for 2019. Our goal is to keep Everything DiSC[®] and Five Behaviors[™] administrators abreast of the latest happenings regarding the EPIC Sub-Account Platform. Also the newsletter will keep managers and trainers abreast of new product announcements, upcoming training and certification sessions, beta testing opportunities and more. We welcome your feedback on the newsletter and suggestions you have to make it more useful. We encourage you to share the newsletter with others who can benefit from the content.

RECENT PRODUCT ANNOUNCEMENTS

Everything DiSC[®] Application Suite REBRAND



Everything DiSC Workplace[®]! (English)

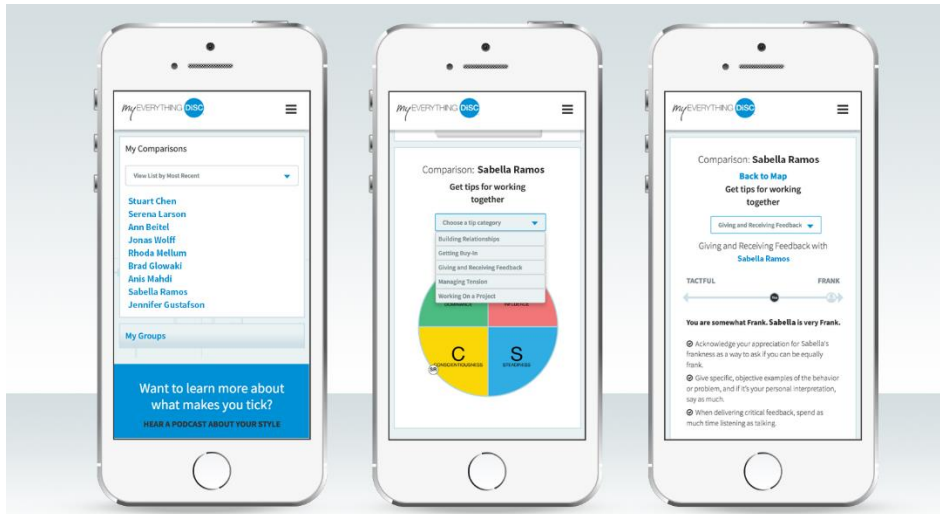
Over the past months, Wiley has been working to give a fresh 'look and feel' to the Everything DiSC family of products. While the contents of the Everything DiSC Profiles and facilitation materials HAVE NOT changed, the visual look of the product is changing.

These changes will be rolled out over time. The *DiSC Workplace Profile* on EPIC will be refreshed on November 14th. Also, if your agency owns the *Everything DiSC Workplace Facilitation Kit*, you will want to update your kit to reflect the rebranding. See our October 3rd email from Michael for the details to complete this step.

Beta Test 2 - Emotional Intelligence Assessment and Facilitation

The second beta was completed in October. Thank you to those who participated and provided feedback. We will keep you abreast of the next steps. Personally, we are hopeful the product will be formally announced during 1H20 and available in the second half of the year. Of course, this is speculation on our part. We will keep you informed on any official word we receive from Wiley.

TRAINER SPOTLIGHT - MYEVERYTHINGDISC® EXPERIENTIAL TOOL



Everything DiSC® is a registered trademark of John Wiley & Sons, Inc. or its affiliates.

Are you making the most of MyEverythingDiSC® for learners? Each learner completing a DiSC assessment has access to this free tool. It allows facilitators to engage their learners before and after the training event. How they incorporate it will depend on the

terminal course outcomes set by your client or team manager. Examples of how others have used the tool include completing a DiSC Scavenger Hunt to pre or post-work to complete Comparison Reports with team members. Click the link below for resources to support you. They include a one-page guide to explore how to incorporate the MyEverythingDiSC® training aid to help elevate training outcomes and two short videos to support the transfer of learning. The videos are ~2 minutes long.

<https://teamforresults.com/myeverythingdisc/>

EPIC CREDITS

Price Increase

A Wiley price increase has been pre-announced effective January 2020 for some Wiley products. EPIC credits will increase from a retail price of \$4.30 per credit to \$4.80. MRS will honor pricing established with our clients under existing multi-year contracts and will continue to honor our Most Favorable Client (MFC) pricing to all per our GSA Schedule (#GS10F0275S). When applicable, volume discount pricing will be applied.

Let us know when you need to order additional EPIC credits or other products. We will target processing new orders within 24-48 hours

Client Questions

We haven't received any customer questions this quarter. We're hopeful that translate into everyone is fully operational in the EPIC functions that are important to your team. If you do have questions, be sure to let us know. Others are likely to have the same questions and will benefit from the dialogue.



UPCOMING CLASS SCHEDULE

For easy reference, we are providing a list of upcoming classes over the next several months in the tables below. We hope this will be helpful for planning purposes. To access the most recent availability of Everything DiSC classes, click the link below *then pull down to the bottom of the web page* to see the current list of DiSC™ courses. Please contact us if you want to register your trainers for a certification class and to obtain pricing information. Discount are available for multiple attendees. Recall also that trainers can earn SHRM or CPLP recertification credits for most classes.

<https://www.everythingdisc.com/managementresourceservices>



DiSC Certification Sessions

As many of you know, the certification classes have filled quickly. The demand has been particularly high for the virtual certification classes. It is exciting to see so many trainers complete their certification. We only have a small quantity of seats available for fall and winter classes which are shown below. We encourage you to sign up early to get the time and location you prefer. Contact us to complete registration.

On-Line Certification: Everything DiSC Workplace	November 20	Additional details will be sent upon registration
In-Person Certification: Everything DiSC Workplace, Minneapolis MN.	December 3-4	Additional details will be sent upon registration
On-Line Certification: Everything DiSC Workplace	January 2	Additional details will be sent upon registration
In-Person Certification: Everything DiSC Workplace, Minneapolis MN.	January 28	Additional details will be sent upon registration

On-Line Certification: Everything DiSC Workplace	February 5	Additional details will be sent upon registration
In-Person Certification: Everything DiSC Workplace, Minneapolis MN.	February 25	Additional details will be sent upon registration

5 Behaviors Team Accreditation Training

Accreditation training is an intensive five-week virtual learning course to prepare your in-house facilitators and training consultants to more effectively lead The Five Behaviors of a Cohesive Team® program. This team development program is based on the 5 Behaviors of a Dysfunctional Team Book by Patrick Lencioni. [Click here for a 5 Behavior brochure.](#) Again, contact us if you want to register or have questions about implementing the program.

Virtual: The Five Behaviors™ Facilitator Accreditation	January 02 90 Minute Weekly Sessions	9am CST Additional details will be sent upon registration
Virtual: The Five Behaviors™ Facilitator Accreditation	March 03 90 Minute Weekly Sessions	2pm CST Additional details will be sent upon registration
Virtual: The Five Behaviors™ Facilitator Accreditation	April 23 90 Minute Weekly Sessions	1pm CST Additional details will be sent upon registration

**Training
Showcase**

Upcoming Showcases

First, if you haven't taken advantage of the virtual training showcases, I encourage you to join a session as my guest. This is a great opportunity for L&D Managers and trainers to experience new products and assess if they are right for your agency without having to leave your office. And, another benefit is you get to take a complimentary assessment so you can experience it for yourself. Contact us to register for an upcoming session. The showcases are typically 60 minutes.

Virtual DiSC Showcases

Transforming Workplace Conflict	November 6	10:00 – 11:00 CT
	December 3	10-00 – 11:00 CT
	January 15	11:00 – 12:00 CT
	February 18	11:00 – 12:00 CT

5 Behavior Showcases

Currently no showcases are scheduled for the 5 Behaviors Program. Let us know if you are interested in attending a future session and we will alert you as they are added to the schedule.

CLOSING-OUT THE YEAR

In closing out the year, we want to Thank You for being our customer. It is an honor to serve you. We hope you have found the addition of our quarterly newsletter helpful. Also, let us know if there are particular topics you want us to add to the newsletter. Also, we are always happy to have a phone consultation if you would like to explore any of the assessments for fit to support an in-house training program or questions related to the EPIC platform. We look forward to hearing from you.

May the upcoming holidays be filled with lots of fun, food and cheer!

Contact Us

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