

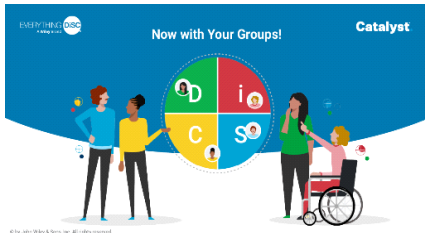
GREETINGS MANAGERS, EPIC ADMINISTRATORS, AND TRAINERS



We know many of you, like us, are anticipating spring and all the hope that it embodies. *“Hope springs eternal.”* We are sending our 1st quarter Newsletter to update you on the latest happenings and things to know since our last communicate in December. This newsletter covers DiSC and Five Behavior products as well as the EPIC Sub-Account. Our hope is the contents support you in reaching your talent management and training goals.

DISC® CATALYST™

New Group Feature on Catalyst Updated - Group Continua



Last fall, Wiley rolled out its new 'Group Functionality' feature on the DiSC Catalyst Platform. This interactive feature allows individual learners to create different work groups to reflect their team mates, e.g., plot teammates on a DiSC map and thereby gain personal insights on style differences. We hope you have gotten to integrate this tool in your training.

Wiley's product developers continue to add new functionality to the Group Feature. In April 2023, new functionality will be added supporting teams to build connections and community by creating 'Group continua'. That is, the new functionality--Group Continua- will allow learners to create continua plotting their teammates along continua using a 'one-to-many view'. The earlier version of this feature only allowed plotting using a one-to-one view (2-dimensional). Additionally, the enhanced functionality will allow teams to share their 'Groups' with others. The earlier release did not include a share functionality.

We encourage facilitators to integrate this new functionality into their facilitated sessions. The good news is the tool is very intuitive. Simply logon your Catalyst Platform [catalyst.everythingdisc.com] and click on the Your Groups link on the left menu bar. A learner can create and save multiple groups. Most importantly, the tool comes to you at no additional charge. Click here for a 1-minute video: <https://bcove.video/3R0qYFd>

Also, Wiley will release a Facilitative Module to support your trainers with the April roll-out. The module comes at no additional charge for kit owners. Of course we will send an email alert to sub-account owners when the module is available.

Client Migration Path to DiSC® Catalyst™



We are still here to support sub-account owners who have yet to migrate to the Catalyst(TM) platform. If 2023 is the right time for your organization to undertake this journey, let us know and we will set up a schedule to help complete the transition.

If you desire to set up a consult to explore Catalyst more before making your decision, we are happy to meet with you. Just give us a call.

The window for migrating traditional Everything DiSC® PPSS, DiSC® Workplace or DiSC® Classic 2.0 (English only) products to Everything DiSC® Catalyst has been extended through December 31, 2023. Also, all migrations are at no additional cost.

Below is a previously published chart to highlight the cost savings when you migrate. The table provides a price comparison table for purchasing EPIC credits using the Catalyst platform versus the traditional EPIC platform.

INHERENT COST-SAVING BENEFITS OF CATALYST

Credits Saved = Money Saved (\$\$\$)

	<u>Traditional EPIC</u>	<u>New Catalyst</u>
DiSC® Workplace	15 Credits	15 Credits
DiSC® Management	25 Credits	10 Credits
DiSC® Agile EQ	<u>25</u> Credits	<u>10</u> Credits
Total Credits Used	<u>65</u> Credits	<u>35</u> Credits

Catalyst Caveat: *Learners will always get Workplace Report FIRST*

Most importantly, Catalyst provides a DiSC platform that supports teams that are interspersed across the globe as well as provides the ability to make changes as attrition and new staff members are added to the organization.

Upgrade Your DiSC Facilitation Kit

Reminder: If you haven't done so, we encourage you to upgrade your DiSC Workplace Facilitation Kits to get the new Catalyst Training materials. We anticipate Wiley will release a new upgrade in April encompassing the Groups feature on Catalyst. This will be a good timeframe to plan your kit upgrade.

Upgrades added to the Everything DiSC Facilitation Kit are free for most kit owners, including Workplace, Agile EQ and Management.

Click on this link to complete the upgrade. <https://register.everythingdisc.com/>

Note, you will need the serial number for each kit you upgrade. If you do not know your serial numbers, send us an email authorizing us to request this information from Wiley. We are happy to support you to complete this step.

Updated FAQ Document for DiSC® on Catalysts™

Our Client Frequently Asked Questions (FAQ) document was updated October 2022. No updates have been made to the document since our previous newsletter. Click here to obtain a copy of the October update: <http://teamforresults.com/newsletter-3q22-updates/>. We will always provide on-going updates to this document as they become available from Wiley.

FIVE BEHAVIOR®

New Five Behaviors® Certification Course



The new Five Behavior Certification Course is now available. The course is only two-weeks long versus the 6-week accreditation course. Also, you may be glad to know Wiley has eliminated the “re-certification” requirements to maintain the credential.

The course combines live, instructor-led sessions with self-guided online learning. Trainers and facilitators will build their confidence and expertise in facilitating learning experiences to help support teams in creating a positive work culture and teamwork.

Trainers must successful complete all course work (including a score of 80% or above on the final Certification exam). Participants will earn the credential of *The Five Behaviors Certified Practitioner*.

Specifically, participants will:

- Deepen their understanding of The Five Behaviors model and key principles.
- Familiarize themselves with the full Five Behaviors® solution portfolio: **Team Development** and **Personal Development**.
- Explore how to build, customize, and deliver learning experiences to address unique team development training needs.
- Practice facilitation techniques while receiving feedback from peers in a supportive environment.
- Gain access to Wiley’s online training center, connecting them to course content that they can continue to access as a resource after the course concludes.

Also, SHRM credential holders can earn 20 professional development credits (PDCs) from the Society for Human Resource Management when they complete The Five Behaviors® Certification.

Participants who belong to other professional organizations, e.g. ATD, can request a letter from Wiley that indicates course information, confirmation of course completion, and the number of hours spent on the course. This letter may be used to apply for CEUs at other professional organizations, though we cannot guarantee the organization will accept your coursework for credit.

[Click here to download a copy of the brochure.](#)

Of course, contact us if you are interested in having staff participate in a session. See the schedule for upcoming sessions shown later in this newsletter.

ON-DEMAND VIDEOS

On-Demand Video Tutorials for Facilitators

We are providing On-Demand Tutorials for both DiSC Catalyst and Five Behaviors. These tutorials are valuable to in-house trainers and managers:

- https://players.brightcove.net/3742124946001/9nSDyV0A5_default/index.html?playlistId=1716689891830464316
- [5 Behaviors MicroLearning Video Playlist](#)

EPIC SUB-ACCOUNT OWNERS

- **24/7 EPIC technical support team**

Reminder: Wiley launched its EPIC Technical Support Team to learners that have *technical questions* regarding accessing EPIC to take their DiSC assessment. This dedicated team is available 24/7 to all EPIC Learners and Account Administrators in English to help address immediate needs. Make sure to bookmark the following information to have on hand the next time you or your learners need help with EPIC!

Email: assessmentsupport@wiley.com

Phone:

United States: +1 763 762-9025

United Kingdom: +44 186 552 1556

Australia: +61 7 3703 1694

Caution: Any learner contacting this team with non-technical support questions will be redirected to us - Management Resource Services - for guidance. Of course, we are happy to assist with all questions. The Wiley Support Team is a good alternative when we are not immediately available.

- **EPIC Credits and Supplies**

Let us know when you need to order EPIC Credits. As always, we will continue to honor prices associated with multi-year awards. Likewise, we will provide our clients requesting a single order our deepest discount

using our GSA pricing. If you email us to submit your order, please include your sub-account number so we will deposit the EPIC credits appropriately. We target processing new EPIC orders within 24 hours of receipt.

Facilitation kits, DiSC paper booklets and other classroom aides supporting your trainers are also offered through our GSA Catalogue. When ordering the facilitation kit, you now have the option to download the kit from Wiley's website allowing new trainers immediate access to the kit. Products requiring shipment are typically delivered within in 3-5 business days.

- **DiSC Certification Course**

Regarding purchasing seats in certification classes, the trend is many of our clients look to purchase DiSC Certification courses during the government's 3rd and 4th quarters. Again, we will discount our fee for courses to reflect our deepest GSA price. We can offer additional discounts when multiple courses are purchased in a single order.

- **DiSC Refresher Course - Coming Soon**

Additionally, we have gotten several client requests for Wiley to offer a `Refresher Certification Course' for trainers who previously completed our DiSC Certification prior to the Catalyst add-on. We are happy to report that Wiley listened to the feedback and is working on the refresher for a release later in the year. I will keep you abreast of details as I learn more. I'm prematurely including the information here so you can consider it as you plan your budgets and education plans for the second half of the year. I don't have pricing information at this time but will keep you abreast as we learn more.

Call us to discuss your purchasing needs. We will seek to structure the most favorable pricing based on your current staffing needs.

CERTIFICATIONS

DiSC® Certification Training



Everything DiSC Workplace® Certification is your best resource to gain foundational knowledge and tools for facilitating Everything DiSC®. This course allows you the flexibility of self-paced learning, paired with three live 90-minute, virtual instructor-led classroom sessions facilitated by Wiley's expert trainers.

UPCOMING CLASS SCHEDULE



For easy reference, we are providing a list of upcoming classes over the next several months in the table below. We hope this will be helpful for planning purposes. Contact us if you want to register your trainers for certification class and to obtain pricing information.

Discounts are available for multiple attendees. Recall also that trainers can earn SHRM or CPTD recertification credits for most classes.

DISC CERTIFICATION AND CLIENT SHOWCASE SESSIONS



As many of you know, the certification classes fill quickly. The demand has been particularly high for the virtual certification classes. It is exciting to see so many trainers complete their certification. We list all sessions below however as of this newsletter publication, those classes color-coded red are filled.

If however, your desire is for one of the closed sessions, let us know and we will wait-list you. Often, this is a successful strategy for securing client seats. Contact us to discuss pricing and to complete registration.

Note:

- ***The trainer will need an Everything DiSC Facilitation Kit to complete certification. This Wiley policy is a change from earlier when you only needed access to a kit. We offer bundled pricing when both are purchased and volume discounts when multiple trainers sign-up.***
- ***Client Showcases are complementary for our clients. They provide a preview of an assessment accompanied with ideas to integrate within a training session. All sessions are facilitated by Wiley personnel and are typically 60 minutes long. Call or send us an email to get registered.***

SESSION	DATE	NOTES
Certification: Everything DiSC	Apr 6, 10, 12, 17, 19	2:00 pm – 4:00 pm CT
Certification: Everything DiSC	Apr 7, 11, 13, 18, 20	10:00 am – 12 noon CT
Certification: Everything DiSC	Apr 20, 24, 26, May 1, 3	1:00 pm – 3:00 pm CT
Certification: Everything DiSC	Apr 21, 25, 27, May 2, 4	9:00 am – 11:00 pm CT
Certification: Everything DiSC	May 5, 9, 11, 16, 18	9:00 am – 11:00 pm CT
Certification: Everything DiSC	May 5, 9, 11, 16, 18	2:00 pm – 4:00 pm CT
Certification: Everything DiSC	May 19, 23, 25, 30, June 1	10:00 am – 12 noon CT
Certification: Everything DiSC	June 2, 6, 8, 13, 15	1:00 pm – 3:00 pm CT

SESSION	DATE	NOTES
Certification: Everything DiSC	June 5, 7, 9, 14, 16	9:00 am – 11:00 pm CT
Certification: Everything DiSC	June 16, 20, 22, 27, 29	9:00 am – 11:00 pm CT
Certification: Everything DiSC	June 19, 21, 23, 28, 30	9:00 am – 11:00 pm CT
Certification: Everything DiSC	July 6, 10, 12, 17, 19	1:00 pm – 3:00 pm CT
Certification: Everything DiSC	July 7, 11, 13, 18, 20	9:00 am – 11:00 pm CT
Certification: Everything DiSC	July 21, 25, 27, Aug 1, 3	2:00 pm – 4:00 pm CT
Certification: Everything DiSC	July 24, 26, 28, Aug 2, 4	9:00 am – 11:00 pm CT
Certification: Everything DiSC	Aug 4, 8, 10, 16, 17	1:00 pm – 3:00 pm CT
Certification: Everything DiSC	Aug 7, 9, 11, 16, 18	9:00 am – 11:00 pm CT
Certification: Everything DiSC	Aug 17, 21, 23, 28, 30	2:00 pm – 4:00 pm CT
Certification: Everything DiSC	Aug 18, 22, 24, 29, 31	1:00 pm – 3:00 pm CT
Certification: Everything DiSC	Sept 7, 11, 13, 18, 20	2:00 pm – 4:00 pm CT
Certification: Everything DiSC	Sept 8, 12, 14, 19, 21	10:00 am – 12 noon CT
Certification: Everything DiSC	Sept 22, 26, 28, Oct 3, 5	9:00 am – 11:00 pm CT
Certification: Everything DiSC	Sept 22, 26, 28, Oct 3, 5	1:00 pm – 3:00 pm CT

FIVE BEHAVIORS® CERTIFICATION COURSE



The new Five Behaviors® Certification Course is available. This new certification replaces the Five Behaviors Accreditation course. Like before, the new course will prepare facilitators to deliver Five Behaviors learning experiences that help build cohesive teams. The certification will include training for the individual learner and team facilitation to help support team culture.

[Click here to download a copy of the brochure.](#)

All classes have vacancies. Contact us to discuss pricing and to complete registration.

SESSION	DATE	NOTES
Certification: Five Behaviors	Apr 7, 11, 13, 18, 20	1:00 pm – 3:00 pm CT
Certification: Five Behaviors	May 4, 8, 10, 15, 17	2:00 pm – 4:00 pm CT

SESSION	DATE	NOTES
Certification: Five Behaviors	June 16, 20, 22, 27, 29	10:00 am – 12 noon CT
Certification: Five Behaviors	July 20, 24, 26, 31, Aug 2	1:00 pm – 3:00 pm CT
Certification: Five Behaviors	Aug 21, 23, 25, 30, Sept 1	9:00 am – 11:00 pm CT
Certification: Five Behaviors	Sept 21, 25, 27, Oct 2, 4	2:00 pm – 4:00 pm CT

VIRTUAL SHOWCASE: Engage, Connect, Adapt: Equipping Your Workplace To Thrive

Be our guest to the newest showcase, “Engage, Connect, Adapt: Equipping Your Workforce to Thrive” covers everything you need to know about this game-changing innovation. The event will take place on April 12, 2023, between 11:00 am and 12:00 pm CDT. In this 60-minute interactive, virtual event, participants will:

- Discover the value of strong organizational culture and its connection to success
- Explore the Everything DiSC on Catalyst learning experience
- View a live demo of the Catalyst platform
- Participate in a live Q&A with the showcase presenters

Let us know as soon as possible if interested. This is at no charge to you.

SUNSETTING - PRODUCT DISCONTINUATION



As Wiley continues to shift its future business focus towards implementing a digital product strategy for assessments, the company has made the decision to streamline their product portfolio. On June 30, 2023, Wiley will discontinue some legacy products. The three products that most impact our EPIC sub-account owners include:

- Everything DiSC(R) 363 Leadership Assessment
- DiSC(R) Classic Paper - Spanish
- DiSC(R) Classic Paper - French

Note, Wiley will continue to offer the DiSC(R) Classic Paper English assessment.

If you are impacted by this list, we recommend the following actions:

- Download any affected profiles to your computers before June 30, 2023. You will not be able to access them after this date.
- Next, be sure to reclaim any pending access codes for these products prior to that date.

CLOSING



“Thank You” for being our client. It is an honor to serve you. We are always happy to have a phone consultation if you would like to explore any of the assessments for fit to support an in-house training program or questions related to any of the products. We look forward to hearing from you. Stay safe. Happy Spring!

Contact Us



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